

Safetec

Safetec of America

By Donna Collins – Editor, Buffalo Business First

May 28, 2021

Link: <https://www.bizjournals.com/buffalo/news/2021/05/28/2021-manufacturing-awards-safetec-of-america-inc.html>

Safetec of America is a manufacturer and packager of infection control and first aid products designed to keep employees safe from cross-contamination of infectious diseases. Business, as you can imagine, has been exceptionally strong.

With the rise of Covid-19 came the surge in demand for surface disinfectants, hand sanitizers, wipes and soap. In response, Safetec expanded manufacturing capabilities by purchasing a third Buffalo facility. Safetec East currently operates as a warehouse and distribution facility. Safetec added 84 employees.

The result has been a diverse team of employees from nearly every corner of the globe, including Myanmar, Antigua, Bangladesh, Columbia, India, Kenya, Nigeria, Puerto Rico, South Africa, West Africa and Thailand.

The company believes that a strong foundation of talent and promoting from within is essential to growing the business and making quality products.

Congratulations to Scott Weinstein and Safetec of America Inc.

Safetec of America Inc.

887 Kensington Ave., Buffalo • [safetec.com](https://www.safetec.com)

Scott A. Weinstein, president and CEO

Manufactured product: For nearly 30 years, Safetec has been a U.S. manufacturer of infection control, first aid and OTC products, focused on EPA-registered surface disinfectants, hand sanitizer, antimicrobial hand soap, wipes, first aid ointments, gels and creams. Everything is manufactured and shipped from one of our three facilities in Buffalo.

Additionally, Safetec is a full-service, private label manufacturer with a team of highly qualified in-house experts to work directly with our customers, ensuring the best products for their brands. With our services under one roof, private label project requests are handled from initial product ideation through the final product's completion and shipping.

Founded: 1992

Employees, local: 157

Employees, worldwide (includes local): 158

Key event in company history: In early 2020, when the pandemic swept the globe, Safetec was deemed an essential business and remained in full operation. As U.S. demand for infection control products exceeded supply, Safetec decided to ramp up production, hire additional personnel and add shifts and line capacity. We invested in a third facility, which allowed us to move inventory to a new warehouse and distribute finished goods more efficiently. As a privately held manufacturer, our flexibility and nimbleness, and heartfelt determination to help protect those in need, allowed us the ability to produce and ship out more products in 2020 than ever before in Safetec's history.

Plans for 2021 and beyond: Developing and launching new products and keeping our customers, team and communities safe. We will continue to expand our private label capabilities within our formulation and R&D department in addition to new product development.

In early 2021, Safetec installed a high-output tube machine for the retail space. Along with increasing our packaging capabilities to tubes, Safetec upgraded other machinery including investing in high output bottle and wipe production equipment which made our production faster and more efficient.

We know that our products are essential in protecting against preventable infections, and our company-wide commitment to protecting people never waivers.

Interesting fact: One of our proudest accomplishments is our diverse team. At Safetec, we not only encourage you to be yourself, but we also celebrate our differences. We are proud to say that we have employees from nearly every corner of the globe, including Myanmar, Antigua, Bangladesh, Columbia, India, Kenya, Nigeria, Puerto Rico, South Africa, West Africa and Thailand.

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